

Sturbridge Energy Advisory Committee & Solar Negotiation SubCommittee

Meeting Minutes

Date: March 7, 2012

Location: Town Hall, Conference Room 2

Attendees: John Schneider, Kenneth Elkinson, Kerry Fuqua

Absent: None

Other Guests: Shaun Suhoski, John Devillars – Bluewave Capital, Trevor Hardy – Bluewave Capital

3:05 PM call to order

- Minutes
 - ✓ A motion was made by J Schneider to approve 2/29/2012 meeting minutes, Second K Elkinson. Vote 4-0.
- Bluewave Capital attended our meeting to discuss potential Solar Energy project
 - ✓ Financial considerations were discussed around a solar energy project; there are 3 factors that investors are concerned with
 - i. Tax benefits & credits
 - ii. Power revenue potential & anticipated market value
 - iii. SRECs
 - iv. Investors are usually looking for a 12-14% IRR
 - ✓ Biggest costs to consider are EPC costs (engineering, procurement, construction) and property tax
 - ✓ Next steps:
 - i. Bluewave to send draft PPA and site lease agreement for our consideration
 - ii. Review and then finalize the PPA and site lease agreement (target mid to late April) (BOS would need to sign the PPA and site lease agreement, an agenda item would be put on a future meeting agenda)
 - iii. Bluewave will file interconnection application within the next 10 days (need to wait 165 days after that point)
 - iv. Identify other potential sites in the case that the landfill site isn't feasible after complete study
 - v. Complete initial feasibility study
 - vi. Sturbridge to provide Bluewave with any land studies, permits, etc associated with the landfill
 - vii. S. Suhoski to send 2 years worth of electricity bills to Bluewave

- ✓ Importance of timely decisions and actions if there is any chance of completing the project in 2012 (there are additional financial incentives to complete the project in 2012); it was felt that it was less than likely that the project will be complete in 2012 but that we should move quickly if there is a chance
- ✓ Bluewave has already contacted a solar construction company
- ✓ Bluewave will meet with the Sturbridge land use departments in the near future
- ✓ Proposed updated milestones:
 - i. Negotiations begin 3/5/2012
 - ii. Site evaluation; initial feasibility study 3/21/2012
 - iii. Preliminary capacity estimate 3/21/2012
 - iv. Interconnection application filed 4/1/2012
 - v. Signed PPA 5/1/2012 (negotiations complete)
 - vi. Site evaluation for feasibility 7/1/2012
 - vii. File permit applications 8/1/2012
 - viii. System design finalized 8/1/2012
 - ix. Permits awarded 10/1/2012
 - x. Interconnection agreement approved 10/1/2012
 - xi. Begin construction 10/1/2012
- Next meeting 3/14/2012